































# BACKGROUND

## Marketing Objective

The demographic for boxing is 50-year-old males. ESPN presents you with the challenge to shake up the brand and redesign the product to attract a youthful audience.

## Task Description

"Fighting Rings" will be aired weekly on ESPN and requires a 30-second open. Creative director is to design four frames to pitch your concept to ESPN executives. The last frame should incorporate your typographic treatment for "Fighting Rings" and also include the ESPN logo. In addition to the four frames, you will submit a concept (110 – 150 words) that conveys your marketing strategy

ESPN totes itself as the worldwide leader in sports. Unfortunately for Boxing fans, HBO is king. The coverage of Boxing seems to have dwindled in the last 10-15 years and the goal of this spot is to inject the interest of Boxing into the minds of younger fans.



Focusing on a younger generation of boxers, the open will show the streets of a city (night and Day) barren with no activity, as if "nothing is going on" except within the gyms. Graphitti covered walls will serve as the backdrop for many of the shots. These scenery shots will be accompanied by shots of armature boxers training within the gyms and posed "profile" shot of them that slide into the screen, pause for a moment, then slide out again (parallaxing with the gym they are in). The open will end with the "main event" fighters squaring off under the main title.



#### **FIGHTING RINGS** Ropes Corner Stool Lights Crowd Cheering Show girls Glitz Towels Spit bucket Announcer Winning Numbers Bell Blood Sweat Las vegas Premiere night Money Betting Gambling Suits Formal wear Pretty girls Ring side Larger than life "The show"

S YOUTH Vibrant Active Youth Inner city Sanctuary Escape Freedom Accomplishment Safety Training Results Dirty Graphitti Grey sweatsuit

**ESPN** Sports Red Courageous Cutting edge "The source" First in sports Gripping Interviews Analysis Sports-center Talk shows Research Discussion Front and center High definition Baseball Football Basketball More talk less action

BOXING Red Gloves Effort Hard work Determination Victory Accomplishment Training Perspiration Results Heavy bag Dirty ring Brick building Concrete floors Taped hands Everlast Speed bag Medicine ball Situps Pull ups Jump rope Sparring High boots

### Famous Boxing Movies

Rocky Raging Bull Cinderella Man Ali The Champ Million Dollar Baby

- Famous Boxers
  Sonny Liston
- Muhammad Ali Manny Pacquiao Floyd Mayweather Joe Frazier George Foreman



Fighting Rings

## **ICON/LOGO SELECTION**



FONT SELECTION Estrangelo Edessa - Regular

**COLOR SELECTION** 



Fighting Rings















